

**North Country Health Consortium
Board of Directors Meeting Minutes
May 9, 2011
Littleton, NH**

Attendance: Eileen Bolander, Sharon Beaty, Tony Poekert, Charlie Cotton, Roxie Severance, Jim Michalik, Lucille Tremblay, Charlie White, Margo Sullivan

Absent: Alisa Druzba, Gail Clark, Russ Keene, Ed Shanshala, Gail Tomlinson, Adele Woods

Staff: Martha McLeod, Nancy Frank

The Board went into Executive Session at 8:30 am

The Board came out of Executive Session at 9:50 am

The Board authorized Mr. Poekert and Judge Michalik to meet with the Executive Director.

Business

Consent Agenda

- March 2011 Board meeting minutes
- April 2011 Board meeting minutes

Mr. White made a motion to accept the Consent Agenda. Judge Michalik seconded the motion. The motion passed.

March 2011 Financial Report

The March 2011 Financial report and new dashboard will be reviewed by the Finance Committee due to time constraints.

Grants/Funding Update

VISTA. This project is a partnership with NE Rural Health Round Table who has received funding from the Jesse B. Cox Foundation to fund the coordinating and salary costs of a VISTA member in each New England State. NH Catholic Charities is the umbrella agency for VISTA in NH and will provide services and support to ensure the project meets the requirements. NCHC will be the host site in NH for the VISTA member. The project in NH will provide capacity to NCHC and a NH Advisory group to build a network to support advocacy efforts, review policy implications for rural health, monitor primary care workforce efforts and review potential for prevention efforts. Hiring will be done through the national website but local applicants are encouraged to apply.

Substance Abuse Prevention State Funding Update. Ms. McLeod provided an update on the SAP funding situation. All subawards as part of the Regional Prevention Network (RPN) will end June 30, 2011 instead of 2012 as planned. Funding for the RPN Coordinator will continue.

Childhood Lead Poisoning Case Management. Ms. Frank asked for approval from the Board to move forward on submitting a letter of intent and proposal for the Childhood Lead Poisoning Case Management and Healthy Homes Promotion Activities RFP. Directors expressed concern about the amount of work to be done for the funding. Ms. Frank explained that this RFP originally came out with \$6,000 of funding attached. Ms. Frank will send the proposed budget by email to Directors for approval before submitting the proposal.

ORHP-Rural HIT-FYI. Ms. McLeod reviewed a new funding opportunity for rural health networks to support adoption of meaningful use of information technology. The Consortium staff would be willing to work with any organizations that could use this funding to submit a proposal. The Board was not sure that there were any organizations in the region that needed to get to meaningful use. No action planned at this time.

Other. Ms. Frank updated the Board on the WIC application. These services will now be provided in the North Country by Belknap Merrimack Community Action Program.

Molar Express

Care Credit. Ms. McLeod reviewed the Care Credit application with the Board. This may be a tool for some patients to allow them to access oral health services. There are costs to the organization in the form of a 5% fee. The program is operated like a line of credit.

Mr. White made a motion to approve application to Care Credit. Sharon seconded the motion. The motion passed.

Sliding Fee Scale revision. Ms. McLeod reviewed the proposed revisions to the sliding fee scale with the intent to increase income to the Molar Express program while maintaining a discount for those at or below 200% FPL. Ms. McLeod recommends using a 35% discount as going to a 25% discount may mean losing a number of patients. If we still find that this does not increase income along with other measures then we can revisit the percentage. Tables were provided to show the difference in revenue from each discount plan. Directors spent time reviewing the balance sheet, Accounts Receivable and discussing the impact. Ms. Severance would like to see the AR aging information.

Mr. White made a motion to use the 35% discount scale at this time and to put this into the financial model. Ms. Sullivan seconded the motion. The motion passed.

Financial plans. A proforma will be developed using the new sliding fee scale and estimates from Care Credit and the lower salary costs for the dentist recruit. A Finance Committee meeting will be called as soon as possible to review this information and decide on hiring of a dentist to replace Dr. Draper.

Dentist Recruitment. Ms. McLeod recommended that negotiations begin with dentist candidate Brett Hill after interviews and clinic visits. Dr. Draper and Dr. Hawkins both recommend Dr. Hill. Although Dr. Hill is a new graduate, he has experience with working in the field through several mission-based experiences. His references were positive and supportive. Dr. Hill's spouse will be starting a medical residency at Dartmouth this fall and so the couple will be moving to the area this summer.

Mr. White made a motion for the Board to authorize the Finance Committee to give approval for negotiating a contract with Brett Hill based on a proforma staff will prepare. Judge Michalik seconded the motion. The motion passed.

Ms. McLeod will have Ms. Simmons set up a Finance Committee meeting as soon as possible.

The meeting adjourned at 10:55 am.

		Board Attendance 2011											
Directors		Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct
Adele Woods, President		√	√	√	√	√	√	ab					
Charles Cotton, Vice Pres.		√	√	√	√	√	√	√					
Russell Keene, Treasurer		ab	√	√	ab	ab	ab	ab					
Gail Tolimson, Secretary		ab	√	√	ab	ab	√	ab					
Roxie Severance, Asst Sec		√	√	√	√	√	√	√					
Sharon Beaty		√	ab	√	√	√	ab	√					
Eileen Bolander		ab	√	√	ab	√	√	√					
Gail Clark		ab	ab	√	ab	ab	ab	ab					
Alisa Druzba		√	ab	√	√	√	√	ab					
Jim Michalik		ab	ab	ab	ab	ab	√	√					
Tony Poekert		√	√	ab	√	√	ab	√					
Ed Shanshala		ab	√	√	√	√	ab	ab					
Margo Sullivan		√	√	√	√	√	ab	√					
Lucille Tremblay		√	ab	√	ab	ab	√	√					
Charlie White		ab	√	√	√	√	ab	√					