

NCHC ORGANIZATIONAL PERFORMANCE DASHBOARD

BALANCE IN BRIEF				
1/31/2020	YTD (4-months) Actual	FY 2020 Budget	4 months = 33%	FY 2019 Budget
Revenue	\$2,269,788	\$7,101,154	32%	\$ 7,436,467
Expense	\$2,319,517	\$7,082,124	33%	\$ 7,434,538
Surplus (Deficit)	(\$49,729)	\$19,029		\$1,929

FINANCIAL RATIOS				
1/31/2020	November	December	January	3-Month Average
Current Ratio (Current Asset/Total Liabilities)	1.3	1.3	1.3	1.3

GRANT/CLINICAL SERVICES REVENUE				
1/31/2020	YTD (4-months) Actual	Grant Award Period	Year	
AHEC	\$28,769	\$101,955	9/1/2018 - 8/31/2020	Year 6 of 6
Network Development	\$89,578	\$391,577	9/1/2014 - 6/30/2020	Year 5 of 6
Integrated Delivery Network (IDN)	\$559,475	\$2,412,615	7/1/2016 - 12/31/2021	Year 5 of 6
Community Health Workers	\$13,756	\$40,000	7/1/2016 - 6/30/2022	

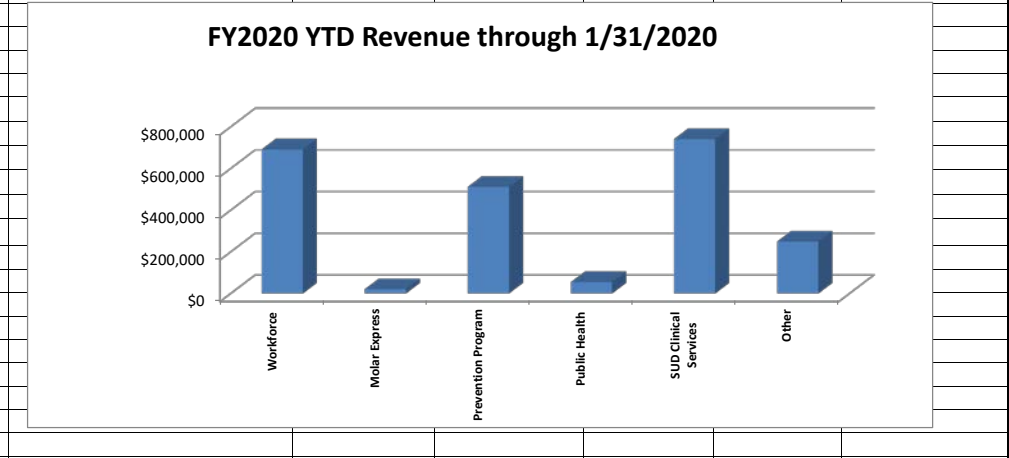
TOP 3 MAJOR EXPENSES			
1/31/2020	YTD (4-months) Actual	FY 2020 (12-mo) Budget	4 months = 33%
Personnel	\$1,394,809	\$4,800,166	29%
MOA	\$446,610	\$960,092	47%
Dues, Memberships, Subscriptions	\$116,266	\$237,794	49%

Prevention Program				
1/31/2020	YTD (4-months) Actual	Grant Award Period	Year	
Continuum of Care	\$16,356	\$80,873	7/1/2019 - 6/30/2021	Year 1 of 2
DFC	\$43,271	\$125,000	9/30/2019 - 9/29/2021	Year 4 of 5
Drug Court	\$13,839	\$160,000	7/1/2019 - 6/30/2020	
IDN Award - Friendship House	\$8,525	\$69,279	7/1/2018 - 6/30/2020	Year 3 of 3
NHCF Strategy Plan	\$43,159	\$125,000	7/1/2019 - 6/30/2020	
Opioid RH Program	\$69,634	\$450,000	9/30/2019 - 9/29/2021	Year 2 of 3
Outreach - Opioid	\$69,610	\$200,000	5/1/2019 - 4/30/2021	Year 2 of 3
SAP -7 Schools/1 College	\$108,901	\$300,000	7/1/2018 - 6/30/2020	Year 1 of 2
Substance Misuse Program	\$26,027	\$77,776	7/1/2019 - 6/30/2021	Year 3 of 4
Systems of Care	\$26,513	\$84,000	10/1/2019 - 9/30/2020	
YA Strategies	\$30,885	\$90,000	7/1/2019 - 6/30/2021	Year 3 of 4
PETRA Implementation	\$55,151	\$278,445	9/1/2019 - 8/31/2022	Year 1 of 3

CASH POSITION	
Monthly Average Cash Requirement	\$ 420,745
Available Cash	\$ 654,525
Months of Cash Available for Expenses	1.56
Line of Credit Borrowed	\$ 250,000

CURRENT STAFF: 72	
Positions Vacant: 2	FY20 Est. Benefit Rate: 22.5%

Community / Public Health				
1/31/2020	YTD (4-months) Actual	Grant Award Period	Year	
Medical Reserve Corps	\$2,498	\$10,000	7/1/2019 - 6/30/2021	Year 1 of 2
PHAC	\$9,981	\$30,000	7/1/2019 - 6/30/2021	Year 3 of 4
Public Health Network	\$30,476	\$80,500	7/1/2019 - 6/30/2021	Year 3 of 4
School-Based Clinics	\$7,837	\$9,120	7/1/2019 - 6/30/2021	Year 3 of 4
Hep A Grant	\$4,232	\$17,208	7/1/2019 - 6/30/2021	Year 3 of 4
Lead Grant	\$85	\$3,000	7/1/2019 - 6/30/2021	Year 3 of 4



Oral Health				
1/31/2020	YTD (4-months) Actual	Grant Award Period	Year	
HNH Foundation	\$11,842	\$30,000	1/1/19-12/31/19	Year 3 of 3
HNH Foundation-II	\$8,780	\$20,000	7/1/2019 - 6/30/2022	Year 1 of 3

NON-GRANT REVENUE			
1/31/2020	YTD (4-months) Actual	FY 2020 (12-month) Budget	Funding Period
Interest Income	\$1,906	\$5,500	10/1/2019-9/30/2020
Member Dues	\$5,400	\$11,000	10/1/2019-9/30/2020
Misc. Program Fees	\$208,973		
NHCF-Operations Support	\$33,333	\$100,000	7/1/2019-6/30/2020 (YR 2 of 3)

SUD Clinical				
1/31/2020	YTD (4-months) Actual	Funding Resources:	Medicaid and MCOs	
SUD Clinical Services (includes Friendship House)	\$740,997	\$737,000	7/1/19-6/30/20 (BDAS)	

Average Daily Census				
1/1/2020 - 1/31/2020	19			

North Country Health Consortium				
BALANCE SHEET				
Through January 31, 2020				
			FY 2020	FY 2019
ASSETS				
Current Assets:				
	Cash and Cash Equivalents		3,271,470	3,684,815
	Accounts Receivable		664,757	1,226,986
	Allowance for Doubtful Accounts		-12,847	-12,847
	Certificates of Deposit		126,863	126,701
	Prepaid Expenses		89,151	33,068
	Restricted Cash - IDN			
Total Current Assets			4,139,393	5,058,724
Property and Equipment:				
	Accumulated Depreciation		-196,054	-186,721
Other Assets - IDN Restricted Cash				
TOTAL ASSETS			4,154,764	5,083,428
LIABILITIES AND NET ASSETS				
Current Liabilities				
	Commercial Line of Credit		250,000	0
	Accounts Payable Accrued Expenses		152,786	400,938
	Accrued Wages and Related Liabilities		3,075	172,935
	Deferred Revenue		2,714,076	3,424,998
Total Current Liabilities			3,119,937	3,998,871
Total Beginning Net Assets			1,084,556	1,320,235
Surplus/(Deficit)			(49,729)	(235,679)
NET ASSETS			1,034,828	1,084,556
TOTAL LIABILITIES AND NET ASSETS			4,154,764	5,083,428

NORTH COUNTRY HEALTH CONSORTIUM
REVENUE AND EXPENSE SUMMARY
THROUGH 1/31/2020

Line #	NCHC ORGANIZATION-WIDE				Line #	WORKFORCE PROGRAM				Line #	PUBLIC HEALTH PROGRAM				Line #
	Pre-Audit FY2019 Actual	FY2020 Actual through 1/31/2020	FY2020 Month- To-Date Budget	FY2020 Annual Budget		Pre-Audit FY2019 Actual	FY2020 Actual through 1/31/2020	FY2020 Month-To- Date Budget	FY2020 Annual Budget		Pre-Audit FY2019 Actual	FY2020 Actual through 1/31/2020	FY2020 Month-To- Date Budget	FY2020 Annual Budget	
	REVENUE	6,797,906	2,269,788	2,367,051	7,101,154		2,482,102	783,229	583,303	1,749,909		125,674	57,610	50,350	151,050
	EXPENSES														
	Personnel:														
1	Salary and Wages	3,656,529	1,143,714	1,307,180	3,921,539	1	969,231	198,289	192,116	576,348	1	72,858	33,269	31,157	93,471
2	Payroll Taxes & Employee Benefits	766,280	245,082	287,427	862,282	2	186,723	43,558	41,051	123,152	2	15,347	5,707	7,007	21,020
	Subtotal	4,422,809	1,388,796	1,594,607	4,783,820		1,155,953	241,847	233,167	699,500		88,205	38,976	38,164	114,491
	Site Expenses:														
3	Internet Connectivity	42,150	28,932	15,826	47,478	3	10,804	3,936	4,891	14,673	3	831	505	275	824
4	MOA	1,002,021	441,646	320,031	960,092	4	644,290	338,578	235,305	705,914	4	1,400	3,500	1,596	4,788
5	Media	27,441	4,964	10,703	32,110	5	8,300	779	1,598	4,794	5	410	0	0	0
6	Office Supplies	97,042	20,488	29,653	88,960	6	6,044	1,033	3,697	11,090	6	2,801	1,731	649	1,947
	Subtotal	1,168,654	496,031	376,213	1,128,640		669,437	344,326	245,491	736,472		5,442	5,735	2,519	7,558
	General:														
7	Bad debts	0	0	0	0	7	0	0	0	0	7	0	0	0	0
8	Depreciation	33,483	9,333	8,833	26,500	8	0	0	0	0	8	0	0	0	0
9	Dues, memberships, subscriptions	256,324	116,266	79,265	237,794	9	229,321	110,300	48,061	144,184	9	30	0	0	0
10	Education and training	4,128	615	1,719	5,157	10	1,298	225	430	1,291	10	627	0	0	0
11	Equipment and maintenance	21,265	2,578	1,333	4,000	11	0	77	0	0	11	0	12	0	0
12	Rent and occupancy	323,573	117,522	106,829	320,487	12	44,521	9,932	0	0	12	3,906	1,541	0	0
13	Insurance	25,208	8,190	7,643	22,929	13	5,519	1,231	756	2,269	13	1,187	191	380	1,139
14	Miscellaneous	43,400	2,532	11,333	34,000	14	24,114	992	0	0	14	0	0	0	0
15	Payroll processing fees	10,430	6,013	5,448	16,345	15	115	0	0	0	15	50	50	0	0
16	Postage	4,017	1,511	3,020	9,061	16	1,129	321	1,305	3,915	16	69	33	46	139
17	Printing	15,718	6,253	5,076	15,228	17	3,800	780	685	2,056	17	179	123	0	0
18	Professional fees	164,757	54,564	27,901	83,704	18	9,328	3,340	1,967	5,900	18	793	515	318	953
19	Events, Training fees and Supplies	223,429	27,470	30,169	90,507	19	66,084	4,689	188	563	19	2,985	59	302	906
20	Travel	130,559	29,246	42,095	126,285	20	50,676	6,987	5,813	17,439	20	4,688	561	1,385	4,154
21	Telephone	39,144	14,985	9,436	28,309	21	10,013	2,261	811	2,434	21	953	203	187	562
22	Vehicle expense	6,156	1,505	2,667	8,000	22	0	0	0	0	22	0	0	0	0
23	Food - Friendship House only	81,643	26,582	25,000	75,000	23	0	0	0	0	23	17	0	0	0
24	Direct Program Supplies/Svcs (Clinical/Drug Court)	58,888	9,528	22,119	66,358	24	0	0	0	0	24	243	442	1,325	24
	Subtotal	1,442,122	434,691	389,888	1,169,664		445,918	141,136	60,017	180,050		15,484	3,532	3,059	9,178
	Administrative Allocation (Indirect)	0					152,249	32,526		133,886		12,687	5,049		19,824
	Total Expenses	7,033,585	2,319,517	2,360,708	7,082,124		\$2,423,558	\$759,835	538,674	\$1,749,908		\$121,817	\$53,292	43,742	\$151,050
	Surplus (Deficit)	-\$235,679	-\$49,729	\$6,343	\$19,029		\$58,545	\$23,394	\$44,629	\$0		\$3,857	\$4,317	\$6,608	\$0

NORTH COUNTRY HEALTH CONSORTIUM
REVENUE AND EXPENSE SUMMARY
THROUGH 1/31/2020

Line #	DENTAL PROGRAM				Line #	PREVENTION PROGRAM				Line #	SUD Clinical Services (includes FH)				
	Pre-Audit FY2019 Actual	FY2020 Actual through 1/31/2020	FY2020 Month-To-Date Budget	FY2020 Annual Budget		Pre-Audit FY2019 Actual	FY2020 Actual through 1/31/2020	FY2020 Month-To-Date Budget	FY2020 Annual Budget		Pre-Audit FY2019 Actual	FY2020 Actual through 1/31/2020	FY2020 Month-To-Date Budget	FY2020 Annual Budget	
	REVENUE	111,483	20,673	10,667	32,000		1,876,018	613,678	690,753	2,072,259		2,094,535	740,997	901,391	2,704,173
	EXPENSES														
	Personnel:														
1	Salary and Wages	72,635	12,319	5,412	16,236	1	831,439	317,541	358,153	1,074,458	1	1,464,928	466,583	599,641	1,798,922
2	Payroll Taxes & Employee Benefits	13,384	2,620	1,095	3,285	2	156,563	70,601	72,539	217,618	2	285,979	106,005	138,578	415,735
	Subtotal	86,019	14,939	6,507	19,521		988,001	388,142	430,692	1,292,076		1,750,907	572,588	738,219	2,214,657
	Site Expenses:														
3	Internet Connectivity	989	404	253	759	3	8,026	13,095	5,574	16,721	3	17,032	8,679	3,333	10,000
4	MOA	2,000	0	0	0	4	340,563	96,805	74,464	223,391	4	13,768	2,762	2,000	6,000
5	Media	0	0	0	0	5	14,154	1,419	7,105	21,316	5	3,743	2,400	1,667	5,000
6	Office Supplies	324	145	132	397	6	25,440	2,683	13,175	39,526	6	45,308	12,599	9,167	27,500
	Subtotal	3,313	549	385	1,156		388,182	114,002	100,318	300,954		79,852	26,440	16,167	48,500
	General:														
7	Bad debts	0	0	0	0	7	0	0	0	0	7	0	0	0	0
8	Depreciation	3,134	0	0	0	8	0	0	0	0	8	3,735	1,245	1,200	3,600
9	Dues, memberships, subscriptions	265	-5	0	0	9	478	257	1,764	5,292	9	16,659	909	1,000	3,000
10	Education and training	201	0	0	0	10	1,448	240	955	2,866	10	292	0	167	500
11	Equipment and maintenance	0	3	0	0	11	14,127	32	0	0	11	4,608	1,706	1,333	4,000
12	Rent and occupancy	2,977	580	0	0	12	37,817	17,288	34,149	102,447	12	222,387	82,334	72,680	218,040
13	Insurance	929	74	51	153	13	4,371	2,000	1,956	5,868	13	7,989	2,750	2,800	8,400
14	Miscellaneous	-2,285	52	0	0	14	13,183	317	10,833	32,500	14	2,491	302	0	0
15	Payroll processing fees	0	0	0	0	15	130	25	0	0	15	995	175	333	1,000
16	Postage	66	35	20	59	16	784	374	733	2,199	16	1,277	418	483	1,450
17	Printing	250	68	68	205	17	4,935	1,258	2,056	6,168	17	4,690	3,572	1,667	5,000
18	Professional fees	386	124	136	408	18	5,894	5,193	6,048	18,143	18	136,618	40,531	16,167	48,500
19	Events, Training fees and Supplies	83	59	0	0	19	119,877	9,558	15,913	47,738	19	11,656	2,810	4,167	12,500
20	Travel	2,094	1,028	500	1,500	20	50,436	14,655	24,464	73,391	20	22,416	3,775	6,667	20,000
21	Telephone	398	38	34	102	21	6,032	3,265	1,304	3,911	21	20,607	5,962	6,667	20,000
22	Vehicle expense	567	0	0	0	22	0	0	0	0	22	5,751	1,505	2,667	8,000
23	Food - Friendship House only	0	0	0	0	23	0	0	0	0	23	74,724	26,582	25,000	75,000
24	Direct Program Supplies/Svcs (Clinical/Drug Court)	6,810	4,080	2,133	6,400	24	41,409	667	15,544	46,633	24	10,668	4,538	4,000	12,000
	Subtotal	15,875	6,137	2,943	8,828		300,922	55,129	115,718	347,155		547,565	179,114	146,997	440,990
	Administrative Allocation (Indirect)	9,984	1,973		2,493		122,317	52,911		122,080		67,403	72,543		0
	Total Expenses	\$115,191	\$23,598	9,835	\$31,998		1,799,423	610,184	646,728	\$2,062,265		2,445,727	850,685	901,382	2,704,146
	Surplus (Deficit)	-\$3,708	-\$2,925	\$832	\$2		\$76,595	\$3,494	\$44,025	\$9,994		-\$351,192	-\$109,688	\$9	\$27